



SADHUBELLA EDUCATION SOCIETY'S  
(Minority Institute)  
**J. WATUMULL SADHUBELLA GIRLS COLLEGE,**  
Near Government Dispensary, Ulhasnagar-421001

Date: 11<sup>th</sup> July 2019

MINUTES OF THE MEETING

A meeting of M.Com Department was conducted on 11<sup>th</sup> July 2019 at 11.45 a.m. in staff room on second floor.

M.Com Co-ordinator Mrs. Sharmila Karve welcomed Principal Dr. Vasant Mali and IQAC Co-ordinator Dr. Dattatraya Kalbande and faculty members of M.Com department for the meeting.

Following points were discussed in the meeting as per agenda:

1. To discuss POs (Programme Outcomes), PSOs (Programme Specific Outcomes), COs (Course Outcomes).

Discussion was held in the meeting for the formulation of POs (Programme Outcomes), PSOs (Programme Specific Outcomes), COs (Course Outcomes). Faculty members should be informed regarding activities/events to achieve programme outcomes and programme specific outcomes.

2. To convey the POs, PSOs and COs to students of M.Com Part I and II.

It was resolved that M.Com co-ordinator will communicate programme outcomes and programme specific outcomes to the students. All the mentors are further directed to discuss the same with their respective mentees.



3. Since there is no other matter to discuss, the meeting ended with vote of thanks by Mrs.Sharmila Karve.

Following members were present in the meeting.

1.Dr. Vasant P. Mali-Principal

2.Dr. Dattatraya Kalbande-IQAC-Coordinator

3. Mrs. Sharmila Karve

4. Ms. Anita Lund

5.Ms.Manisha Lahori.

Mrs.Sharmila Karve

M.Com Co-Ordinator

Dr. Vasant Mali

Principal



**PRINCIPAL**  
J. Natumull Sadhubella Girls College  
Ulhasnagar-421 001



Sadhubella Education Society's  
Minority Institute  
J. Watumull Sadhubella Girls College  
Near Government Dispensary, Ulhasnagar – 421 001, Dist – Thane

**MINUTES OF THE MEETING**

Departmental Meeting of BMS & B.COM (Banking and Insurance) was held on 9<sup>th</sup> July, 2019 under the chairmanship of Dr. Vasant P. Mali in classroom no.1 at 11 a.m.

Points discussed in the meeting are as follows:

- As per the first agenda, it was resolved to organize events/activities/training programme specifically of financial institutions like BSE, NSE should be organized that will give practical knowledge to the students.
- As per the third agenda, it was resolved that the respective class-teachers of every class and also mentors will communicate programme outcomes and programme specific outcomes to the students.

Ms. Smita D. Chawak  
(Co-ordinator)  
(BMS & BBI Department)



Dr. Vasant P. Mali  
(Principal)

**Principal**  
J. Watumull Sadhubella Girls College  
Ulhasnagar - 421 001



SADHUBELLA EDUCATION SOCIETY'S  
(Minority Institute)  
**J. WATUMULL SADHUBELLA GIRLS COLLEGE,**  
Near Government Dispensary, Ulhasnagar-421001

Date: 08/07/2019


Minutes

The meeting of the commerce department was held on 8<sup>th</sup> July, 2019 at 10.00 am in the Principal chamber. The following members were present: -


- 1) Dr. Vasant. P. Mali
- 2) Ms. Purswani Neetu Chanchaldas.
- 3) Mr. Rajesh Kumar Singh
- 4) Ms. Supriya Salvee
- 5) Ms. Sharmila Karve
- 6) Ms. Anita Lund
- 7) Mr. Sanjay Suryavanshi

The minutes of the last meeting were read and confirmed by all the members. All the members were asked to go through programme outcomes and course outcomes listed in the last year. After discussion it was observed neither the syllabus nor the course had been changed at any level. Programme and course outcomes are up to mark. All the staff members were directed to discuss and communicate the same with the students during the regular lectures and solve the queries if any, related to selection of optional subjects/courses at second and third year by providing guidance.

Since there was no other matter, the meeting ended with vote of thanks by Ms. Sharmila Karve.

  
Ms. Neetu C. Purswani  
(HOD)



  
Dr. Vasant P. Mali

**PRINCIPAL**  
J. Watumull Sadhubella Girls College  
Ulhasnagar-421 001

### **Introduction:-**

This Institution imparts education through four programmes. A) Bachelor of Commerce (B.Com), B) Bachelor of Management Studies (BMS), C) Bachelor of Commerce in Banking and Insurance (BCBI), D) Master of Commerce (M.Com). Each programme has its own Programme Outcomes and Programme Specific Outcomes.

### **A) B.Com. (Bachelor of Commerce)**

#### **PROGRAMME OUTCOMES:-**

1. **PO1:-** The learners opting for this course and completing three years integrated programme would gain a thorough knowledge pertaining to commerce, accountancy and finance etc.
2. **PO2:-** In today's world, with a high growth of service sector, there is an acute need for candidates having knowledge of commerce, finance and accountancy etc. B.Com. programme provides a specialised curriculum focusing on not only theoretical but also practical experience which will help them to face the challenges in business, particularly in finance and commerce.
3. **PO3:-** The programme offers job oriented and value based subjects to get specialised knowledge and training in commerce, finance and accountancy at the advanced level.

#### **PROGRAMME SPECIFIC OUTCOMES:-**

1. **PSO1:-** The curriculum includes different subjects- Commerce, Accountancy, Economics, Law, Marketing, Auditing, etc. The skills and knowledge of the learners enhances through this programme.
2. **PSO2:-** This programme helps the learners in acquiring specialised, competitive, professional knowledge for appearing in examinations like CA, CS, ICWA and others.
3. **PSO3:-** The learners get knowledge, skills and practical experience to serve as Auditors, Tax Consultant and Investment Consultant etc.
4. **PSO4:-** The learners get skill and knowledge connected with Law which is a part of the curriculum to handle legal matters in business.
5. **PSO5:-** Communication Skill and effective communication which is a part of the curriculum enhances the communication skills of the learners to conduct the business effectively.
6. **PSO6:-** This programme enables the learners to get advance knowledge of the business and help them in taking appropriate decisions at critical times.



*W. S.*

**PRINCIPAL**

J. Watumull Sadhubella Girls College  
Ulhasnagar-421 001

7. **PSO7:-** Subjects like Human Resource Management enhances their managerial skills for effective management.
8. **PSO8:-** Business economics enhances the skill of economising and application of economic theories in business for success.
9. **PSO9:-** The curriculum of this programme helps the learners to make their career in the field of Export and Import, taxation (Both direct and indirect) and also enhances their skills in these fields.
10. **PSO10:-** Without the basic knowledge of Mathematics and Statistics, success cannot be attained in the competitive business area. This programme provides the specialised knowledge for effective business forecasting and decision making.
11. **PSO11:-** The subject, Environmental Studies makes the learners aware of the environment, and pollution related matters. It enables them to implement various environment friendly and pollution free methods in business.
12. **PSO12:-**The learners become capable of adopting the technique of team work, motivation etc.

## **B) Bachelor of Management Studies (BMS)**

### **Introduction:-**

This programme was introduced by the University recently under professional course. It is a three years degree programme divided into six semesters.

### **PROGRAMME OUTCOMES:-**

This programme aims at cultivating knowledge among the students to be ideal managers/ entrepreneurs. The course lays specific emphasis on maintaining the financial and accounting aspects of business over and above other managerial activities. Following are the main competencies which the students acquire on completion of graduation in management.

1. **PO1:-** Acquire knowledge about management practices which facilitate them to become effective professionals in management.
2. **PO2:-** The Programme enables them to pursue higher studies in the field of management such as Business Administration, Human Resource Management, Financial Management, Material Management, Media Studies etc.
3. **PO3:-** The learners become capable of developing positive attitude towards lifelong learning and research.
4. **PO4:-** They are adequately trained to become entrepreneurs in different fields.
5. **PO5:-** They acquire excellent communication skills and soft skills.
6. **PO6:-** The learners acquire skills to initiate and develop business models.
7. **PO7:-** The programme enables them to become a responsible citizen with ethical/ moral values and good behaviour.



*Wals*

**PRINCIPAL**

J. Watumull Sadhubella Girls College  
Ulhasnagar-421 001

## PROGRAMME SPECIFIC OUTCOMES:-

This programme enables the learners to acquire knowledge in different areas of management.

1. **PSO1:-** The learners acquire accounting knowledge in different areas like Financial Accounting, Cost Accounting, Management Accounting, etc.
2. **PSO2:-** The Basic Knowledge of Law helps the learners in connection with legal implications of business decisions and management.
3. **PSO3:-** The learners acquire good communication skill to deal with the day-to-day matters of business. They also get a sound background of Mathematics and Statistics.
4. **PSO4:-** The learners understand how to economize the use of resources of the firm - Cost Cutting Techniques, Minimization of Labour Cost, Energy Saving, Economies of Large Scale production etc.
5. **PSO5:-** The learners are trained to understand the methods/techniques of recruitment and selection of employees so as to maximise employees productivity.
6. **PSO6:-** The learners attain perfection in using information technology in business, finance, management etc for attaining the objectives.
7. **PSO7:-** They get upto date knowledge of Direct Tax, GST, and other Tax system to run the organization in accordance with the Tax policy of the Government.
8. **PSO8:-** The learners become capable to understand and take the environmental issues like, pollution (Water, Sound, Air), Disposal of waste etc. Effective environment Management is one of the specific outcomes of this programme.
9. **PSO9:-** The learners become capable of making short term and long term planning in connection with various aspects of business and implement them accordingly as a successful entrepreneur.
10. **PSO10:-** The programme makes the graduates to take correct decisions regarding investment strategies, analysing different investment proposals and selection of right investment proposal.
11. **PSO11:-** The learners become capable of formulating and implementing the major goals and initiative taken by the organization's top management on behalf of the owners based on the consideration of resources and environment in which the organization operates.
12. **PSO12:-** This programme enables the learners to practice portfolio management in the form of group investment like equity transaction, transaction in securities like Bonds and debentures.
13. **PSO13:-** The learners become capable of adopting the technique of team work, motivation etc.

## C) Bachelor of Commerce in Banking and Insurance (BCBI)

### Introduction:-

A specialised degree prepares a student for a career in addition to preparing the students for continuous growth and lifelong learning. It is with this objective in mind that the University of



*W. S.*  
**PRINCIPAL**  
J. Watumull Sadhubella G  
Ulhaasnagar-421 001

Mumbai has introduced a new Bachelor of Commerce in Banking and Insurance Degree Programme which encompasses a shift from general education to professional education.

**PROGRAMME OUTCOMES:-**

1. **PO1:-** Create an additional avenue of self employment and benefit banks, insurance companies and industries by providing suitable and trained persons in the field of Banking and Insurance.
2. **PO2:-** The Learners become capable of exploring opportunities in the field of banking and insurance due to globalization, privatization and liberalization.
3. **PO3:-** The programme enables the learners to get adequate exposure to operational environment in the field of banking and insurance.
4. **PO4:-** It inculcates training and practical approach among the learners by using modern technologies in the field of banking and insurance.
5. **PO5:-** The programme provides basic and advance knowledge/ understanding in the field of banking and insurance.

**PROGRAMME SPECIFIC OUTCOMES:-**

1. **PSO1:-** The learners get knowledge in the field of Finance, Banking, Accounting, Insurance Laws, and Regulations etc.
2. **PSO2:-** In the field of finance, the learners become capable of decision making/managing finance, setting of financial goals, investment and capital budgeting and capital cost.
3. **PSO3:-** The learners understand how E-commerce and E-banking work and how information technology is used in banking and insurance. They also acquire knowledge regarding trends in banking reforms and Acts.
4. **PSO4:-** The students become aware of banking concepts, conventions, principles, policies, accounting standards, stock valuation etc.
5. **PSO5:-** The learners acquire knowledge regarding different banking systems, role of RBI in the growth and development of banking system.
6. **PSO6:-** The students become aware of different types of insurance, role of Insurance Regulatory and Development Authority (IRDA) in controlling and managing insurance sector.
7. **PSO7:-** The study of strategic management makes the learners to understand strategy formulation, implementation and evaluation.
8. **PSO8:-** They will become capable of doing market research- analysis and evaluation.
9. **PSO9:-** They understand business ethics, corporate governance and ethical behaviour towards stakeholders, corporate social responsibilities and policies.
10. **PSO10:-** The learners become capable of adopting the technique of team work, motivation etc.

D) M.Com. (Master of Commerce)

**PROGRAMME OUTCOMES:-**



*W. K. S.*  
**PRINCIPAL**  
J. Watumull Sadhubella Girls College  
Utnaasagar-421 001



1. **PO1:-** To acquaint a student with conventional as well as contemporary areas in the discipline of commerce.
2. **PO2:-** To enable the student to get well versed in national as well as international trends.
3. **PO3:-** To enable the student for conducting business, accounting and auditing practice to understand the role of regulatory bodies in corporate and financial sectors, nature of various financial instruments etc.
4. **PO4:-** To provide in depth the knowledge of all core areas specifically Advanced Accounting, International Accounting, Research Methodology, Tax Planning, etc.

#### **PROGRAMME SPECIFIC OUTCOMES:-**

After completion of M.Com Course, the learners are able to.

1. **PSO1:-** Pursue research in their chosen areas.
2. **PSO2:-** Take up teaching in the institutions of higher education after qualifying requisite tests
3. **PSO3:-** Work as Data Analysts.
4. **PSO4:-** To work as investment consultant/ tax consultant after a short internship in suitable organizations in this country or in abroad.
5. **PSO5:-** To work as executives in banking and insurance sector with necessary short term internship.
6. **PSO6:-** To enable to forecast the demand and formulate business planning and policies, profit planning etc.
7. **PSO7:-** Use statistical techniques, logical reasoning and making business decisions.
8. **PSO8:-** Manage/plan, organize , control the business with good leadership quality and capacity of accepting the challenges.
9. **PSO9:-** Identify factors affecting business like government policy and priorities and to prevent unfair trade practices.
10. **PSO10:-** To understand management control systems, evaluate the segment business unit and issues connected with management.
11. **PSO11:-** To become capable of calculating goodwill, preparation for audit, appointment of auditor with required qualification.
12. **PSO12:-** To understand working of insurance company, online banking, significance and functions of RBI, risk management etc.
13. **PSO13:-** To understand human resource management- recruitment, remuneration plans, training programmes, collection of information regarding job availability etc.
14. **PSO14:-** To understand marketing concepts, change in environment, consumer behaviour, product related decisions etc.
15. **PSO15:-** Get knowledge of designing of portfolios, investment analysis, trends in stock market, investment decisions.



*Wals*  
**PRINCIPAL**  
 J. Watamull Sadhubella Girls College  
 Ulhasnagar-421 001

16. **PSO16:-** To get knowledge about application of HRA, Price level accounting, writing reports on trends in published accounts, preparation of value added statements and calculation of economic value added.
17. **PSO17:-** To get knowledge of strategic management, process, role of environment scanning in management, importance of strategy formulation and strategy implementation and strategy evaluation.
18. **PSO18:-** To familiarize with capital marketing and depository system, innovative financial instruments, calculation of methodology of indices.
19. **PSO19:-** The learners become capable of adopting the technique of team work, motivation etc.



*Wales*

**PRINCIPAL**  
J. Watumull Sadhubella College  
Ulhasnagar-421 001

Udige